Sport Utility Vehicles

| Line Number | Description | Make and Model | Base Vehicle Price | Vendor | 2016 Model Order Cutoff Date | Contract Notes |
|-------------|---------------------|--------------------|--------------------|------------------------------------|---------------------------------|--|
| 55 | SUV, Small, 2WD | Ford Escape | \$17,889.30 | Hixson Ford | | |
| 56 | SUV, Midsize, 2WD | Dodge Journey | \$16,565.68 | Southland Dodge Chrysler Jeep | | Production begins May 11, 2016. Orders accepted late March/early April |
| 57 | SUV, Midsize, AWD | Dodge Journey | \$21,381.51 | Premier Chrysler Jeep Dodge Ram | 5/6/2016 | |
| 58 | SUV, Full-Size, 2WD | Chevrolet Traverse | \$23,824.00 | Gerry Lane Chevrolet/GMAC | 2/18/2016 | |
| 59 | SUV, Full-Size, AWD | Chevrolet Traverse | \$25,790.86 | Gerry Lane Chevrolet/GMAC | 2/18/2016 | |

| | 2016 Ve | hicle Information | | |
|--|---|---|---|--|
| | Sm | nall SUV, 2WD | | |
| Contract Number | 440008335 | Make | Ford | |
| Line Number | 55 | Model | Escape | |
| Catalog GUID | 996096 | Code | U0F | |
| Delivery | 90-120 Days | Package | 100A | |
| MPG | City | HWY | Combined | |
| MPG | 22 | 31 | 25 | |
| | Vend | or Information | | |
| Vendor Contact | Don Simmons | Vendor Name | Hixson Autoplex of Alexandria | |
| Vendor Phone | 318-427-1041 | Vendor Address | 2506 MacArthur DR | |
| Vendor Fax | 318-443-9854 | City, State, Zip Code | Alexandria, LA 71301 | |
| Vendor Email | donsimmons@hixsonhasit.com | Vendor Number | 310013947 | |
| | Vehic | cle Information | | |
| Price Includes | | | Popular Options | |
| All OEM star | ndard options | OEM options | OEM options available at dealer invoice price | |
| Engine: | | | | |
| Transmission: | 6-Speed Automatic | | | |
| Click for vehic | cle information | | | |
| <u>Manufacturer</u> | vehicle website | | | |
| | Ava | ilable Colors | | |
| Interior | Charcoal Black | | | |
| | (D7) Sunset Metallic | (G1) Shadow Black | (H8) Electric Spice Metallic | |
| Exterior | (J4) Deep Impact Blue Metallic | (J7) Magnetic Metallic | (UX) Ingot Silver Metallic | |
| | (YZ) Oxford White | | | |
| <u>Ag</u> | ency must specify color (if color not s | specified, white w/compatible Interior wi | ill be ordered) | |
| Price (F.O.B. Baton Rouge) | | | \$17,889.30 | |
| , | Administrative Fee. | | | |
| | Modified Total Cost of Ownership* | | \$28,599.00 | |
| *Includes vehicle price and estimated fuel cost over | • | OT include maintenance costs. | | |
| · | | nile limited 5 year/60,000 mile powerti | rain | |

| | 2016 Vehi | icle Information | | | |
|--|---|---|-----------------------------|--|--|
| | Midsiz | ze SUV, 2WD | | | |
| Contract Number | 440008332 | Make | Dodge | | |
| Line Number | 56 | Model | Journey | | |
| Catalog GUID | 996147 | Code | JCDH49 | | |
| Delivery | 90-120 Days | Package | 22F | | |
| MPG | City | HWY | Combined | | |
| MPG | 19 | 26 | 21 | | |
| | Vendo | r Information | | | |
| Vendor Contact | Frank Teuton | Vendor Name | Southland Dodge | | |
| Vendor Phone | 985-876-1817 | Vendor Address | PO Box 6015 | | |
| Vendor Fax | 985-876-2870 | City, State, Zip Code | Houma, LA 70361 | | |
| Vendor Email | frankt@southlanddodge.com | Vendor Number | 310010875 | | |
| | Vehicle | e Information | | | |
| Price I | ncludes | Popular Options | | | |
| All OEM star | ndard options | Class III tow package | \$550.00 | | |
| Engine: | 2.4L I4 DOHC VVT | 3rd Row Seat | \$1,602.00 | | |
| Transmission: | | OEM options availab | ole at dealer invoice price | | |
| Click for vehic | cle information | | | | |
| <u>Manufacturer</u> | vehicle website | | | | |
| | Availa | able Colors | | | |
| Interior | Black | Black/LT Frost Beige | | | |
| Exterior | (PSC) Billet Silver Metallic Clear Coat | (PAU) Granite Crystal Metallic Clear Coat | (PW3) White | | |
| Laterior | (PRM) RedLine 2 Coat Pearl | (PX8) Pitch Black Clear Coat | (PFP) Olive Green | | |
| Ag | ency must specify color (if color not spe | ecified, white w/compatible Interior will be ord | <u>ered)</u> | | |
| Price (F.O.B. Baton Rouge) | | \$16,565.68 | | | |
| | | y inspection sticker, and 0.35% Contract Administra | ative Fee. | | |
| Modified Total Co | ost of Ownership* | \$29 | \$29,337.14 | | |
| *Includes vehicle price and estimated fuel cost over | | | | | |
| | Warranties: 3 years/36,000 mile | limited 5 year/100,000 mile powertrain | | | |

| | 2016 Vehi | cle Information | | |
|---|---|---|-----------------------------|--|
| | Midsiz | e SUV, AWD | | |
| Contract Number | 440008330 | Make | Dodge | |
| Line Number | 57 | Model | Journey | |
| Catalog GUID | 996111 | Code | JCEH49 | |
| Delivery | 60-180 Days | Package | 28F | |
| MPG | City | HWY | Combined | |
| MFG | 16 | 24 | 19 | |
| | Vendor | Information | | |
| Vendor Contact | Joe Dieck | Vendor Name | Premier Chrysler Dodge Jeep | |
| Vendor Phone | 504-473-4872 | Vendor Address | 13000 I-10 Service Rd | |
| Vendor Fax | 504-218-1135 | City, State, Zip Code | New Orleans, LA 70128 | |
| Vendor Email | joedieck70@gmail.com | Vendor Number | 310030443 | |
| | Vehicle | Information | | |
| Price I | ncludes | Popular Options | | |
| All OEM sta | ndard options | Class III tow package | \$295.00 | |
| Engine: | 3.6L V6 24V VVT | 3rd Row Seat | \$1,895.00 | |
| Transmission: | 6-speed automatic | OEM options availab | le at dealer invoice price | |
| Click for vehi | cle information | | | |
| <u>Manufacturer</u> | vehicle website | | | |
| | Availa | ble Colors | | |
| Interior | Black | Black/LT Frost Beige | | |
| Exterior | (PSC) Billet Silver Metallic Clear Coat | (PAU) Granite Crystal Metallic Clear Coat | (PW3) White | |
| Exterior | (PRM) RedLine 2 Coat Pearl | (PX8) Pitch Black Clear Coat | | |
| <u>Ag</u> | ency must specify color (if color not spe | cified, white w/compatible Interior will be ord | <u>ered)</u> | |
| Price (F.O.B. Baton Rouge) | | \$21,381.51 | | |
| Price in | ncludes DEQ waste tire fees, Louisiana safety | inspection sticker, and 0.35% Contract Administra | ative Fee. | |
| Modified Total Co | ost of Ownership* | \$35 | 5,499.53 | |
| *Includes vehicle price and estimated fuel cost ove | | | | |
| | Warranties: 3 years/36,000 mile I | imited 5 year/100,000 mile powertrain | | |

| | 2016 Vel | nicle Information | | |
|--|--|--|-----------------------|--|
| | Fulls | size SUV, 2WD | | |
| Contract Number | 440008331 | Make | Chevrolet | |
| Line Number | 58 | Model | Traverse | |
| Catalog GUID | 996081 | Code | CR14526 | |
| Delivery | 90 Days | Package | 1LS | |
| MDC | City | HWY | Combined | |
| MPG | 17 | 24 | 19 | |
| | Vendo | or Information | | |
| Vendor Contact | Eric Meyers | Vendor Name | Gerry Lane Chevrolet | |
| Vendor Phone | 225-268-7160 | Vendor Address | PO Box 66456 | |
| Vendor Fax | 225-341-7973 | City, State, Zip Code | Baton Rouge, LA 70896 | |
| Vendor Email | eric.meyers@gerrylane.com | Vendor Number | 310012432 | |
| | Vehic | le Information | | |
| Price In | ncludes | Рор | oular Options | |
| All OEM star | ndard options | Class IV Tow Package | \$523.95 | |
| Engine: | 3.6L SIDI V6 | OEM options available at dealer invoice price | | |
| Transmission: | 6-Speed Automatic | | | |
| Click for vehicle inf | formation (page 68) | | | |
| <u>Manufacturer</u> | vehicle website | | | |
| | Avai | lable Colors | | |
| Interior | Dark/Light Titanium | | | |
| Exterior | Silver Ice | White | Tungsten Metallic | |
| Ag | ency must specify color (if color not sp | pecified, white w/compatible Interior will be | ordered) | |
| Price (F.O.B. | Baton Rouge) | \$2 | \$23,824.00 | |
| | <u> </u> | ety inspection sticker, and 0.35% Contract Admin | istrative Fee. | |
| | ost of Ownership* | | \$37,925.53 | |
| *Includes vehicle price and estimated fuel cost over | the life of the vehicle, 90,000 miles. Does NC | OT include maintenance costs. | | |
| | Warranties: 3 years/36,000 mile | e limited 5 year/100,000 mile powertrain | | |

| | 2016 Vehicle | e Information | | |
|--|---|--|-----------------------|--|
| | Fullsize S | SUV, AWD | | |
| Contract Number | 440008331 | Make | Chevrolet | |
| Line Number | 59 | Model | Traverse | |
| Catalog GUID | 996082 | Code | CR14526 | |
| Delivery | 90 Days | Package | 1LS | |
| MPG | City | HWY | Combined | |
| MPG | 16 23 | | 19 | |
| | Vendor Ir | nformation | | |
| Vendor Contact | Eric Meyers | Vendor Name | Gerry Lane Chevrolet | |
| Vendor Phone | 225-268-7160 | Vendor Address | PO Box 66456 | |
| Vendor Fax | 225-341-7973 | City, State, Zip Code | Baton Rouge, LA 70896 | |
| Vendor Email | eric.meyers@gerrylane.com | Vendor Number | 310012432 | |
| | Vehicle Ir | nformation | | |
| Price Includes | | Popular Options | | |
| All OEM star | All OEM standard options | | \$523.95 | |
| Engine: | 3.6L SIDI V6 | OEM options available at dealer invoice price | | |
| Transmission: | | | | |
| Click for vehicle information (page 68) | | | | |
| <u>Manufacturer</u> | vehicle website | | | |
| | | le Colors | | |
| Interior | Dark/Light Titanium | | | |
| Exterior | Silver Ice | White | Tungsten Metallic | |
| Ag | ency must specify color (if color not specifi | ied, white w/compatible Interior will be order | red) | |
| Price (F.O.B. | Baton Rouge) | \$25.7 | 790.86 | |
| | | spection sticker, and 0.35% Contract Administrat | | |
| | ost of Ownership* | \$39,885.53 | | |
| *Includes vehicle price and estimated fuel cost over | the life of the vehicle, 90,000 miles. Does NOT inc | clude maintenance costs. | | |
| morades verifice price and estimated raci cost ever | | | | |